



Business Transfer Pathway AS

The Business Transfer Pathway Associate of Science is designed for students who are interested in transferring after graduation to pursue a bachelor's degree or a professional degree in business, management, marketing, education, or training.

Business Transfer Pathway Curriculum

Curriculum

Program Courses

Course Code	Title	Course Outlines	Goal Areas	Credits
ACCT 2111	Financial Accounting	View-ACCT 2111	n/a	4
ACCT 2112	Managerial Accounting	View-ACCT 2112	n/a	4
BUS 1100	Introduction to Business	View-BUS 1100	n/a	3
BUS 1110	Human Relations & Professional Skills	View-BUS 1110	n/a	3
BUS 1300	Legal Environment of Business	View-BUS 1300	n/a	3
BUS 2100	Business Statistics	View-BUS 2100	n/a	4
BUS 2200	Principles of Management	View-BUS 2200	n/a	3
BUS 2600	Principles of Marketing	View-BUS 2600	n/a	3
1 course from CIS1101, CIS1102				
CIS 1101	Business Computer Systems I or	View-CIS 1101	n/a	3
CIS 1102	Business Computer Systems II	View-CIS 1102	n/a	3

General Education Courses

Course Code	Title	Course Outlines	Goal Areas	Credits
College Writing I II				
ENGL 1200	Gateway College Writing or	View-ENGL 1200	n/a	4
ENGL 1201	College Writing I	View-ENGL 1201	n/a	4
ENGL 1202	College Writing II or	View-ENGL 1202	n/a	2
ENGL 1203	College Writing II with Workshop	View-ENGL 1203	n/a	2
ECON 1060	Principles of Macroeconomics	View-ECON 1060	n/a	3
COMM 1010	Fundamentals of Public Speaking	View-COMM 1010	n/a	3
ECON 1070	Principles of Microeconomics	View-ECON 1070	n/a	3
SOC 1110	Introduction to Sociology	View-SOC 1110	n/a	3
PHIL 1020	Ethics	View-PHIL 1020	n/a	3
College Algebra				
MATH 1120	College Algebra or	View-MATH 1120	n/a	3
MATH 1150	College Algebra	View-MATH 1150	n/a	3

MnTC Electives

Natural Sciences with a Lab (Goal Area 3) - 3 credits (Lab Recommended)
The Humanities Fine Arts (Goal Area 6) or
People the Environment (Goal 10) - 3 credits

NHCC Residency and GPA

15 Credits must be earned at NHCC	
Total Credits Required	60

Program Overview

2024-2025

The Associate in Science Business Transfer Pathway is designed for students who are interested in transferring after graduation to pursue a baccalaureate or a professional degree in business, management, marketing, education, or training. This business degree transfers directly into upper division business programs at 4 year institutions within the state. Successful Business Transfer Pathway AS graduates can transfer in as juniors if admitted into specific business programs at the following schools. In partnership with Metropolitan State University, students can take classes toward a bachelor's degree in Business on NHCC's campus.

Minnesota State Universities: Bemidji State University, Metropolitan State University, Minnesota State University Mankato, Minnesota State University Moorhead, Southwest Minnesota State University, St. Cloud State University, Winona State University.

Program Outcomes

Management Concentration Option

Knowledge of Human Cultures and the Physical and Natural World, focused by:

- Describe the major functional areas of American businesses and the global aspects and legal and ethical responsibility of businesses operating profitably in a changing world and apply to daily business practice.
- Describe supervisory issues in planning, human resources, team building, and motivation and apply basic supervisory concepts to develop proactive solutions.

Intellectual and Practical Skills, focused by:

- Apply effective listening, written, verbal, persuasive and nonverbal communication appropriate to professional situations locally and globally.
- Effectively use prevalent business software and technology to access information and solve basic business tasks.

- Use quantitative analysis of financial information and accounting concepts to interpret information.

Personal and Social Responsibility and Engagement, focused by:

- Identify and appreciate differences in personality, differences in communication styles and diversity in general and demonstrate behavior that respects those differences.

Integrative and Applied Learning, including:

- Develop a managerial strategic plan that includes critical elements of planning, organizing, leading, and controlling.
- Illustrate the marketing concept through the completion of a comprehensive marketing plan.
- Production of a business model and business plan.

Marketing Concentration Option

Knowledge of Human Cultures and the Physical and Natural World, focused by:

- Describe the major functional areas of American businesses and the global aspects and legal and ethical responsibility of businesses operating profitably in a changing world and apply to daily business practice.
- Describe supervisory issues in planning, human resources, team building, and motivation and apply basic supervisory concepts to develop proactive solutions.

Intellectual and Practical Skills, focused by:

- Apply effective listening, written, verbal, persuasive and nonverbal communication appropriate to professional situations locally and globally.
- Effectively use prevalent business software and technology to access information and solve basic business tasks.
- Use quantitative analysis of financial information and accounting concepts to interpret information.
- Analyze marketing communication situations and develop promotional strategic solutions

Personal and Social Responsibility and Engagement, focused by:

- Identify and appreciate differences in personality, differences in communication styles and diversity in general and demonstrate behavior that respects those differences.

Integrative and Applied Learning, including:

- Illustrate the marketing concept through the completion of a comprehensive marketing plan.
 - Produce a comprehensive sales plan that reflects specific sales concepts and tactics.
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Program Maps

Program roadmaps provide students with a guide to understand the recommended course sequence to complete their degree.

- [**Business Transfer Pathway AS Program Roadmap Full Time**](#)
 - [**Business Transfer Pathway AS Program Roadmap Part Time**](#)
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Career Opportunities

Information on careers, including career descriptions, salary data, and employment outlook is available on the [**Bureau of Labor Statistics website**](#) and [**O*Net Online website**](#).

Transfer Information

If you are planning on transferring to another institution, follow the guidelines available on our transfer resources web page to help you plan the process: [Transfer Information](#)

Degree Information

The Associate of Science (A.S.) degree is intended for students whose primary goal is to complete the credentials for a specific career and/or prepare for transfer to complete a bachelor's degree at a college or university with whom North Hennepin Community College has an articulation agreement. The A.S. degree provides a balance of general education courses and the required scientific, professional or technical courses in the degree program.

A student shall:

- Earn a minimum of 60 semester credits as required in the program, with a grade point average of 2.00 (C) or above in courses taken at North Hennepin Community College. Specific programs may have additional requirements or a higher minimum grade point average.
- Earn a minimum of 15 semester credits at North Hennepin Community College. A student must complete at least 50% of career specific courses at North Hennepin Community College.
- Earn 30 credits in at least 6 Minnesota Transfer Curriculum (MnTC) goal areas.
- Earn 30 professional/technical credits.
- Have four years to complete the graduation requirements as published in the catalog in effect at the time of their initial enrollment. Students taking more than four years to complete their graduation requirements may follow any catalog published during the four year period preceding their graduation.

Completion of an A.S. degree fulfills the Goal Area 2 requirement of the Minnesota Transfer Curriculum (MnTC).

Developmental Courses Some students may need preparatory course(s) in Math and/or English. Courses numbered below 1000 will not apply toward a degree.

Equal Opportunity Employer and Disability Access Information North Hennepin Community College is a member of Minnesota State Colleges and Universities system and an equal opportunity employer and educator. This document is available in alternative formats to individuals with disabilities by calling 7634930555 or through the Minnesota Relay Service at 18006273529.

Accreditation

North Hennepin Community College is accredited by the Higher Learning Commission (hlcommission.org), an institutional accreditation agency recognized by the U.S. Department of Education.

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